

**Final Draft**

**MEMORANDUM OF UNDERSTANDING  
FOR THE COOPERATION IN THE AGRO-FOOD INDUSTRY SECTOR**  
*established between*  
**FEDERALIMENTARE**  
*and*  
**FEDERATION OF IRANIAN FOOD INDUSTRIES ASSOCIATIONS**

**Introduction**

As the leading business Federations in Iran and Italy, the Federation of Iranian Food Industries Associations (IFIF) and Federalimentare are committed to the promotion of trade and investment opportunities in Iran (Islamic Republic of) and Italy and to support interested companies in these objectives.

Federalimentare, with its 16 branch Associations, 5 Associated Members and 6,845 companies registered was founded in 1984. The Federation represents and safeguards the interests of the whole Italian food and drink industry, the second most important manufacturing industry in Italy and the first ranked food and drink industry in Europe.

The Federation of Iranian Food Industries Associations, with its 38 member associations, was founded in 2003 with cooperation of active associations in the field of food industries in the Islamic Republic of Iran. The goal of the Federation is coordinating between associations in order to keep contact with regulatory, handling issues and problems of its members, planning to provide effective and special plans with the aim of boosting productivity and improvement in food industries of Iran.

**Considering that,**

the Italian private sector, with its SMEs, can give a substantial contribution to the growth of the Iranian business system through investments, joint ventures, exchange of know-how and technology, as well as through the training of local staff and

The 16% of Iran's labour is related to the food industry. 16.6 percent of industry GDP in Iran belongs to food industry, While 2.5 percent of the total Iran GDP belongs to food industry at current prices.

In the spirit of the best cooperation, the two Federations (hereinafter referred to as "the Parties") select each other as fundamental channels and partners in the food sector of their respective countries, and agree as follows:

**Clause 1)**

The present Memorandum of Understanding (hereinafter MoU) aims to promote, encourage and develop the mutual cooperation between the Parties throughout the agro-industrial sector, based on partnerships between Italian and Iranian companies.

## **Clause 2)**

The Parties agree on cooperating in the framework of shared promotion of pilot initiatives in order to encourage the development of the Iranian agro-food industry sector, infrastructures and related services, in particular with the following objectives:

- To support the exchange of agro-food products between the two countries;
- To support mutual knowledge of legislation on import of agro-food products, and reinforcing the mutual relevant standards;
- Fostering foreign direct investment;
- To support research and development in the agro-food industry;
- To transfer know-how in the field of industrial food production, including on farming, livestock (including slaughter), fishery and forestry;
- To support training of Iranian industrial food production worker;
- To support and boost the capacity of commercial food companies in Iran through the partnership with their counterparts in Italy.

These actions aim to contribute to the development of food production in the country and the promotion of the Iranian agro-food industry on the production, export, creation of local employment, transferring know-how, using - where possible - local suppliers and distributors and encouraging sustainable and lasting business relationships with Iranian partners.

## **Clause 3)**

The Parties undertake to support each other in coordinating the activities of different institutions, enterprises and stakeholders operating in the agro-food industry sector, including through the creation of joint technical meetings, seminars, workshops, exhibitions and conferences to be organized in the Islamic Republic of Iran and Italy.

## **Clause 4)**

The Parties are committed to encourage and promote technology transfer, research and exchange of good practices, knowledge and expertise between the agro-food business of the two countries through partnerships and joint ventures.

## **Clause 5)**

The Parties agree that the implementation and application of this MoU will be through:

- a) the exchange between their structures and related institutions of information, data, scientific and technical knowledge related to the areas covered by this MoU;
- b) the selection of companies interested in contributing to the development of the Iranian agro-food industry sector through partnerships, joint ventures, projects and training of local operators;
- c) The participation of officials from both parties to the joint technical committees and / or task forces dedicated to work plans and specific projects to enable the most effective implementation of this MoU.

## **Clause 6)**

This MoU is valid and effective from the date of subscription for two years and may be extended, renewed, amended or supplemented, prior written consent of both Parties.

## **Clause 7)**

Each Party shall bear the expenses related to its participation in the activities under this MoU.

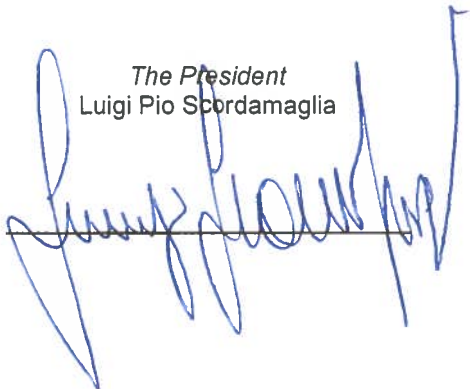
## **Clause 8)**

The Parties jointly advertise this MoU and the activation of any related initiatives, in the terms and modalities to be agreed from time to time.

Teheran, 9<sup>th</sup> February 2016

**Federalimentare**

*The President*  
Luigi Pio Scordamaglia



**Federation of Iranian  
Food Industries Associations**

*The President*  
Mohammed Reza Mortazavi

